

Need To Sell Off Your Loan Position?

Contact Our Loan Sales Team:
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EXPERTS IN LOAN SALES & DISTRIBUTION

It is our belief that commercial real estate lending is increasingly reliant on whole or component loan sales due to pressures from shareholders, investment committees, and an ever-changing economic climate, made worse by the recent events of COVID-19. Acting as an independent private placement desk, we serve lenders and investors looking to monetize their positions in A-notes, Mezzanine Debt and Whole Loans as they deal with liquidity or credit concerns.

Lotus is equipped with the proven capital markets relationships and capital structure knowledge to help execute those sales. Professionals at Lotus consist of sell-side veterans with tested, decades-long relationships across the capital markets, enabling us to produce optimal loan sales results. Our principals have experience placing all components of the capital stack and know how to run a loan-sales placement process targeted to protect value. We have a keen understanding of your concerns, speak your language, and, more importantly, the language of your counter-party.



WHAT WE DO

- ✓ WE ARE A "RENTABLE" PRIVATE PLACEMENT DESK
- ✓ WE SPECIALIZE IN THE SALES OF A-NOTES, MEZZ DEBT & WHOLE LOANS
- ✓ HELP LENDERS FREE UP CAPITAL OR ENHANCE RETURNS
- ✓ ASSIST LENDERS IN TRIMMING RISK & PORTFOLIO CONCENTRATIONS



WHY LOTUS?

- ✓ WE POSSESS DECADES OF SELL-SIDE DISTRIBUTION EXPERIENCE
- ✓ \$15 BILLION PLACED OVER 20-YEARS WITH +100 INVESTORS
- ✓ UNMATCHED CAPITAL MARKETS EXPERTISE



TESTED CAPITAL
RELATIONSHIPS



OVERSEEN
BY LENDING
VETERANS



FIDUCIARY
MINDSET



PROBLEM
SOLVERS



ANALYTICAL
RIGOR



INNOVATIVE
ENTREPRENEURIAL
THINKING